Company Tracking Number:

TOI: MS06 Medicare Supplement - Other Sub-TOI: MS06.000 Medicare Supplement - Other

Product Name: 2010 Med Supp Rates

Project Name/Number: 2010 Med Supp Rates/2009ANNRATE

### Filing at a Glance

Company: USAA Life Insurance Company

Product Name: 2010 Med Supp Rates SERFF Tr Num: UNSA-126404584 State: Arkansas TOI: MS06 Medicare Supplement - Other SERFF Status: Closed-Approved-State Tr Num: 44319

Closed

Co Tr Num:

Sub-TOI: MS06.000 Medicare Supplement -

Other

Filing Type: Rate Reviewer(s): Stephanie Fowler

Authors: Debbie Mann, Rosanna

Tenorio

Date Submitted: 12/11/2009 Disposition Status: Approved-

Closed

Implementation Date Requested: Implementation Date: 01/21/2010

State Filing Description:

#### **General Information**

Project Name: 2010 Med Supp Rates Status of Filing in Domicile: Pending

Project Number: 2009ANNRATE Date Approved in Domicile:

Requested Filing Mode: Review & Approval Domicile Status Comments: Filed concurrently

in Texas; filing is pending for Texas specific

State Status: Approved-Closed

Disposition Date: 01/21/2010

rates.

Explanation for Combination/Other:

Submission Type: New Submission

Market Type: Individual

Group Market Size:

Overall Rate Impact: 10% Group Market Type:

Filing Status Changed: 01/21/2010 Explanation for Other Group Market Type:

State Status Changed: 01/21/2010

Deemer Date: Created By: Debbie Mann

Submitted By: Debbie Mann Corresponding Filing Tracking Number:

Filing Description:

RE: USAA Life Insurance Company/ NAIC #200-69663/ FEIN #74-1472662

Required Annual Rate Filing /Rate Adjustment - Individual Medicare Supplement

Standardized Policies: LIM20260-A 1-92, LIM20260-D 1-92, LIM20260-F, LIM20260-G 1-92

Company Tracking Number:

TOI: MS06 Medicare Supplement - Other Sub-TOI: MS06.000 Medicare Supplement - Other

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In compliance with Medicare Supplement requirements, we are submitting the annual filing of our premium rates to demonstrate loss ratio compliance, along with a rate increase for Plans A, D, F, G, for the above captioned policies (inforce renewal business and new business). Increases will not be given more frequently than once in a twelve-month period.

USAA Life Insurance Company markets Medicare Supplement insurance on a direct-response basis in 46 states.

## **Company and Contact**

#### **Filing Contact Information**

Debbie Mann, Compliance Analyst debbie.mann@usaa.com

9800 Fredericksburg Road 800-531-8000 [Phone] 86803 [Ext]

B-1-E, Operations Compliance 47195 210-498-6675 [FAX]

San Antonio, TX 78288

**Filing Company Information** 

USAA Life Insurance Company CoCode: 69663 State of Domicile: Texas 9800 Fredericksburg Road Group Code: 200 Company Type: Life San Antonio, TX 78288 Group Name: State ID Number:

(800) 531-8000 ext. [Phone] FEIN Number: 74-1472662

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# **Filing Fees**

Fee Required? Yes Fee Amount: \$200.00

Retaliatory? No

Fee Explanation: Arkansas filing fee of \$50.00 for each plan the rate increase applies to is greater than our

domiciliary state, Texas, filing fee of \$100.

Per Company: No

COMPANY AMOUNT DATE PROCESSED TRANSACTION #

USAA Life Insurance Company \$200.00 12/11/2009 32728415

Company Tracking Number:

TOI: MS06 Medicare Supplement - Other Sub-TOI: MS06.000 Medicare Supplement - Other

Product Name: 2010 Med Supp Rates

Project Name/Number: 2010 Med Supp Rates/2009ANNRATE

## **Correspondence Summary**

#### **Dispositions**

Status	Created By	Created On	Date Submitted
Approved-	Stephanie Fowler	01/21/2010	01/21/2010
Closed			

Ciosed

**Objection Letters and Response Letters** 

Objection Letters				Response Letters			
Status	Created By	Created On	Date Submitted	Responded By	Created On	Date Submitted	
Pending Industry Response	Stephanie Fowler	01/21/2010	01/21/2010	Rosanna Tenorio	01/21/2010	01/21/2010	

Company Tracking Number:

TOI: MS06 Medicare Supplement - Other Sub-TOI: MS06.000 Medicare Supplement - Other

Product Name: 2010 Med Supp Rates

Project Name/Number: 2010 Med Supp Rates/2009ANNRATE

## **Disposition**

Disposition Date: 01/21/2010 Implementation Date: 01/21/2010

Status: Approved-Closed

Comment: The requested rate increase has been approved. This approval is subject to the following:

- Increases will not be given more frequently than once in a twelve-month period
- Both the insured and agent shall be notified by the insurer of its intention to increase the rate for renewal not less than thirty (30) days prior to the effective date of the renewal.

Company Name:	Overall % Indicated	Overall % Rate Impact:	Written Premium	# of Policy Holders	Written Premium for	Maximum % Change (where	Minimum % Change (where
	Change:		Change for this	Affected for this Program:	this Program:	required):	required):
			Program:				
USAA Life Insurance Company	4.400%	10.000%	\$41,820	249	\$418,202	10.000%	10.000%

Company Tracking Number:

TOI: MS06 Medicare Supplement - Other Sub-TOI: MS06.000 Medicare Supplement - Other

Product Name: 2010 Med Supp Rates

Project Name/Number: 2010 Med Supp Rates/2009ANNRATE

Schedule	Schedule Item	Schedule Item Status	Public Access
Supporting Document	Health - Actuarial Justification	Accepted for	No
		Informational Purposes	S
Rate	Plan A Rate Sheets	Approved	Yes
Rate	Plan D Rate Sheets	Approved	Yes
Rate	Plan F Rate Sheets	Approved	Yes
Rate	Plan G Rate Sheets	Approved	Yes

Company Tracking Number:

TOI: MS06 Medicare Supplement - Other Sub-TOI: MS06.000 Medicare Supplement - Other

Product Name: 2010 Med Supp Rates

Project Name/Number: 2010 Med Supp Rates/2009ANNRATE

#### **Objection Letter**

Objection Letter Status Pending Industry Response

Objection Letter Date 01/21/2010
Submitted Date 01/21/2010
Respond By Date 02/22/2010

Dear Debbie Mann,

This will acknowledge receipt of the captioned filing.

Please attach the various appendices, as they seem to have been left off this filing.

Please feel free to contact me if you have questions.

Sincerely,

Stephanie Fowler

### Response Letter

Response Letter Status Submitted to State

Response Letter Date 01/21/2010 Submitted Date 01/21/2010

Dear Stephanie Fowler,

#### **Comments:**

Thank you for your letter dated 1/21/10.

#### Response 1

Comments: The appendices are attached in the Supporting Documentation Tab labled Arkansas 2009.

#### **Changed Items:**

No Supporting Documents changed.

No Form Schedule items changed.

No Rate/Rule Schedule items changed.

Please contact me if you have any questions at 1-800-531-8722, direct 210-844-4376, or email to rosanna.tenorio@usaa.com.

SERFF Tracking Number: UNSA-126404584 State: Arkansas

Filing Company: USAA Life Insurance Company State Tracking Number: 44319

Company Tracking Number:

TOI: MS06 Medicare Supplement - Other Sub-TOI: MS06.000 Medicare Supplement - Other

Product Name: 2010 Med Supp Rates

Project Name/Number: 2010 Med Supp Rates/2009ANNRATE

Sincerely,

Debbie Mann, Rosanna Tenorio

Company Tracking Number:

TOI: MS06 Medicare Supplement - Other Sub-TOI: MS06.000 Medicare Supplement - Other

Product Name: 2010 Med Supp Rates

Project Name/Number: 2010 Med Supp Rates/2009ANNRATE

#### **Rate Information**

Rate data applies to filing.

Filing Method: Review & Approval

Rate Change Type: Increase

Overall Percentage of Last Rate Revision: 6.000%

Effective Date of Last Rate Revision: 04/01/2009

Filing Method of Last Filing: Review & Approval

**Company Rate Information** 

Company Name:	Overall %	Overall % Rate	Written	# of Policy	Written	Maximum %	Minimum %
	Indicated	Impact:	Premium	Holders	Premium for	Change (where	Change (where
	Change:		Change for	Affected for this	this Program:	required):	required):
			this	Program:			
			Program:				
USAA Life Insurance	4.400%	10.000%	\$41,820	249	\$418,202	10.000%	10.000%
Company							

Company Tracking Number:

TOI: MS06 Medicare Supplement - Other Sub-TOI: MS06.000 Medicare Supplement - Other

Product Name: 2010 Med Supp Rates

Project Name/Number: 2010 Med Supp Rates/2009ANNRATE

## Rate/Rule Schedule

Schedule Item Status:	Document Name:	Affected Form Numbers: (Separated with commas)	Rate Action:*	Rate Action Information	:	Attachments
Approved 01/21/2010	Plan A Rate Sheets	LIM20260-A 1-92	2 Revised	Previous State Filing Number:  Percent Rate Change Request:	UNSA- 1259337 57 10.000	Plan A Rate Sheets.pdf
Approved 01/21/2010	Plan D Rate Sheets	LIM20260-D 1-92	2 Revised	Previous State Filing Number:  Percent Rate Change Request:	UNSA- 1259337 57 10.000	Plan D Rate Sheets.pdf
Approved 01/21/2010	Plan F Rate Sheets	LIM20260-F 1-92	? Revised	Previous State Filing Number: Percent Rate Change Request:	UNSA- 1259337 57 10.000	Plan F Rate Sheets.pdf
Approved 01/21/2010	Plan G Rate Sheets	LIM20260-G 1-92	2 Revised	Previous State Filing Number:  Percent Rate Change Request:	UNSA- 1259337 57 10.000	Plan G Rate Sheets.pdf

# RATE SHEET MEDICARE STANDARDIZED PLAN A

## **ARKANSAS**

#### RATES EFFECTIVE 4/1/2009

Attained		NON-SMOKER			SMOKER	
Age	Monthly APP	QTRLY		Monthly APP	QTRLY	
Uni-Age	114.07	348.92		125.46	383.76	

# RATE SHEET MEDICARE STANDARDIZED PLAN A

## **ARKANSAS**

## PROPOSED RATES EFFECTIVE 04/01/2010

Attained Age	Monthly APP	NON-SMOKER QTRLY	Monthly APP	SMOKER QTRLY
Uni-Age	125.46	383.76	138.04	422.24

# RATE SHEET MEDICARE STANDARDIZED PLAN D

## **ARKANSAS**

#### RATES EFFECTIVE 4/1/2009

Attained		NON-SMOKER			SMOKER	
Age	Monthly APP	QTRLY		Monthly APP	QTRLY	
Uni-Age	153.85	470.60		168.47	515.32	

# RATE SHEET MEDICARE STANDARDIZED PLAN D

## **ARKANSAS**

## PROPOSED RATES EFFECTIVE 04/01/2010

Attained Age	Monthly APP	NON-SMOKER QTRLY		Monthly APP	SMOKER QTRLY	
Uni-Age	169.32	517.92		185.30	566.80	

# RATE SHEET MEDICARE STANDARDIZED PLAN F

## **ARKANSAS**

#### RATES EFFECTIVE 4/1/2009

Attained Age	Monthly APP	NON-SMOKER QTRLY		Monthly APP	SMOKER QTRLY	
Uni-Age	136.85	418.60		150.28	459.68	

# RATE SHEET MEDICARE STANDARDIZED PLAN F

## **ARKANSAS**

## PROPOSED RATES EFFECTIVE 04/01/2010

Attained Age	Monthly APP	NON-SMOKER QTRLY		Monthly APP	SMOKER QTRLY	
Uni-Age	150.62	460.72		165.24	505.44	

# RATE SHEET MEDICARE STANDARDIZED PLAN G

## **ARKANSAS**

#### RATES EFFECTIVE 4/1/2009

Attained Age	Monthly APP	NON-SMOKER QTRLY		Monthly APP	SMOKER QTRLY	
Uni-Age	158.78	485.68		174.25	533.00	

# RATE SHEET MEDICARE STANDARDIZED PLAN G

## **ARKANSAS**

## PROPOSED RATES EFFECTIVE 04/01/2010

Attained Age	Monthly APP	NON-SMOKER QTRLY		Monthly APP	SMOKER QTRLY	
Uni-Age	174.59	534.04		191.76	586.56	